



California Only

# Plan. Save. Thrive. Introducing the 2024 Envu Ornamentals Early Order Program!

From Sept 1st, 2024 - Nov 15th, 2024, you can now save in 3 different ways  
Off-invoice discounts, multi-brand & purchase tier rebates/September bonus

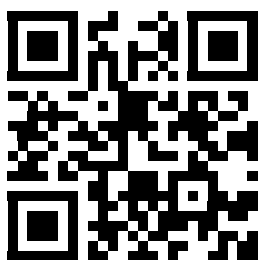
June 6, 2025, payment terms on Agency program purchases

Easily calculate your savings

Visit [rewards.envu.us](https://rewards.envu.us) to enroll in our benefits-filled Rewards Program, plus download an easy-to-use calculator spreadsheet

## Eligible products

ALTUS™	BROADFORM™	KONTOS™	MARENGO™	MARENGO™	SAVATE™
Novel insecticide for control of whiteflies, aphids & other harmful insects	Maximize foliar disease control on pathogens including Botrytis, leaf spot, & dieback diseases	Fully systemic insecticide/miticide for broad-spectrum control of sucking pests	Flowable preemergence herbicide provides long-lasting weed control on over 90 weeds	Granular, selective preemergence herbicide offers long-lasting control of many annual grasses, broadleaves & sedges	Excellent knockdown & residual control of all stages of whiteflies & mites



Sign up for My Envu Rewards. Visit [rewards.envu.us](https://rewards.envu.us)

Program Period: Products Invoiced from Sept 1st, 2024 - Nov 15th, 2024

Off-Invoice Tiered Discounts						
Fungicides	Quantity	EOP Price*	Off-Invoice Volume Discount	Min. Purchase to qualify for 3+ Multi Brand Rebate	Max. multi-brand (4%) and Vol. Discount Savings %**†	Saving % + Max Purchase Tier Rebate (5%)**†
Broadform® (12 fl. oz. bottle)	1-15 bottles	\$253.44	0%	16 bottles	8.8%	5%
	16-31 bottles	\$240.76	5%			13.55%
	32+ bottles	\$228.10	10%			18.1%
Herbicides						
Marengo Flo® (64 fl. oz. bottle)	1-3 bottles	\$1,162.64	0%	8 bottles	8.8%	5%
	4-15 bottles	\$1,104.50	5%			13.55%
	16+ bottles	\$1,046.38	10%			18.1%
Marengo G (50 lb. bag)	1-39 bags	\$127	0%	40 bags	8.8%	5%
	40-119 bags	\$121	5%			13.55%
	120+ bags	\$114	10%			18.1%
Insecticides						
Altus® (64 fl. oz. bottle)	1-15 bottles	\$439.22	0%	16 bottles	8.8%	5%
	16-31 bottles	\$417.26	5%			13.55%
	32+ bottles	\$395.30	10%			18.1%
Kontos® (250 ml. bottle)	1-11 bottles	\$227.20	0%	12 bottles	8.8%	5%
	12-29 bottles	\$215.84	5%			13.55%
	30+ bottles	\$204.48	10%			18.1%
Savate® (8 fl. oz. bottle)	1-11 bottles	\$390.42	0%	12 bottles	8.8%	5%
	12-29 bottles	\$370.90	5%			13.55%
	30+ bottles	\$351.37	10%			18.1%

## How the program works

Multi Brand Rebates				
Enjoy up to a 10% Off-Invoice Volume Discount on products**	Minimum purchase quantities of 3+ agency brands to earn a Multi-Brand Rebate†	Qualifying Brand Purchases	Multi-Brand Rebate	Earn up to a 5% Purchase Tier Rebate on total qualifying Agency EOP Purchases†
		3	2%	
		4	3%	
		5	4%	

## Purchase Tier Rebate

### Easily Calculate Your Savings.

Visit [rewards.envu.us](https://rewards.envu.us) to enroll in our rewards program and download an easy-to-use calculator spreadsheet.

Total Purchases (Ornamentals EOP)*	Base Incentive†	September Bonus	Base + Bonus†
\$5,000 - \$24,999	2%	1%	3%
\$25,000 - \$49,999	3%	1%	4%
\$50,000+	4%	1%	5%

## Earn rewards when you buy the products you love. Sign up for My Envu Rewards. Visit [rewards.envu.us](https://rewards.envu.us)

\*Pricing for CA only. Other states will differ. Must be purchased on a single invoice to receive volume discount price. \*\*Savings compared to 1 unit at the in-season National price. †Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Customer Ornamentals promotional cumulative purchases (Sept 1st, 2024 - Nov 15th, 2024) must be \$5,000 or more to qualify for rebates. New members signed up before Dec. 31, 2024, will receive Ornamentals EOP rebates. All rebates for the 2024 Ornamentals EOP will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between Sept 1st, 2024 - Nov 15th, 2024, to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2025. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Golf and Lawn Care operators are not eligible for the Altus Multi-Brand rebate. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email [info@myenvurewards.com](mailto:info@myenvurewards.com). Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.

# 2024 Envu Fall Solutions Ornamentals Early Order Program



Program dates: Sept. 1 - Nov. 15, 2024

Payment terms for qualifying EOP agency product purchases: June 6, 2025

## Three ways to save:

1

Save up to **10% volume discount** off of invoice.

Note: discounts are based off each individual invoice. Invoices cannot be aggregated.

Fungicides	Quantity	EOP Price*	Off-Invoice Volume Discount
Broadform® (12 fl. oz. bottle)	1-15 bottles	\$247.20	0%
	16-31 bottles	\$234.84	5%
	32+ bottles	\$222.48	10%
<b>Herbicides</b>			
Marengo Flo® (64 fl. oz. bottle)	1-3 bottles	\$1,134	0%
	4-15 bottles	\$1,077.30	5%
	16+ bottles	\$1,020.60	10%
Marengo G (50 lb. bag)	1-39 bags	\$124	0%
	40-119 bags	\$117.80	5%
	120+ bags	\$111.60	10%
<b>Insecticides</b>			
Altus® (64 fl. oz. bottle)	1-15 bottles	\$428.40	0%
	16-31 bottles	\$406.98	5%
	32+ bottles	\$385.56	10%
Kontos® (250 ml. bottle)	1-11 bottles	\$221.60	0%
	12-29 bottles	\$210.52	5%
	30+ bottles	\$199.44	10%
Savate® (8 fl. oz. bottle)	1-11 bottles	\$380.80	0%
	12-29 bottles	\$361.76	5%
	30+ bottles	\$342.72	10%

2

Earn up to 4% **Multi-Brand Rebate** by purchasing minimum quantities of 3+ brands

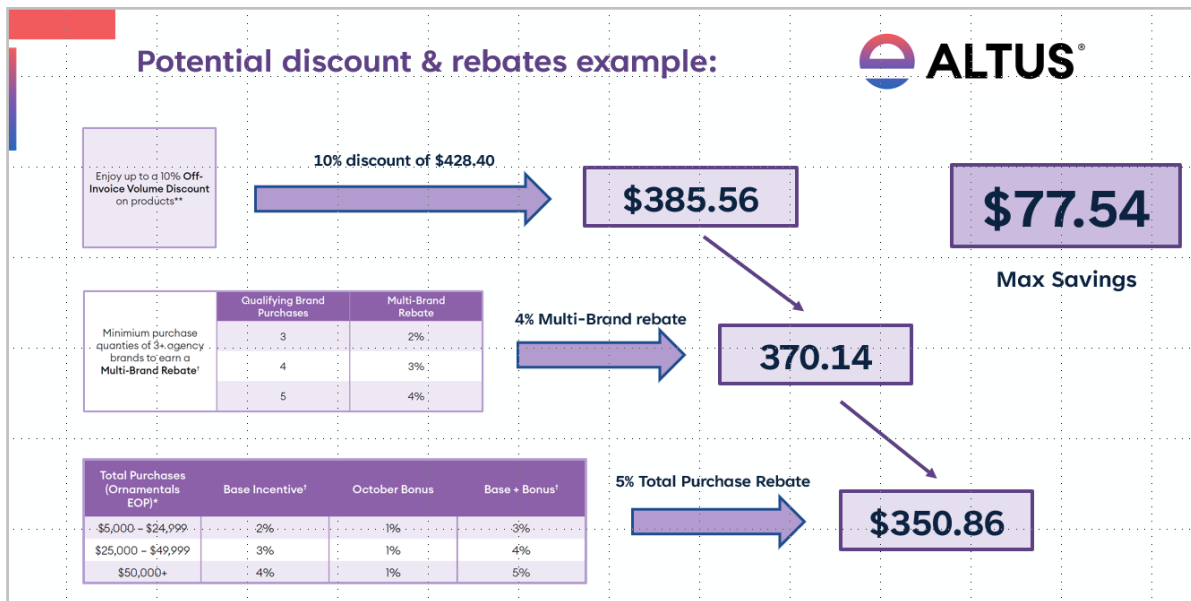
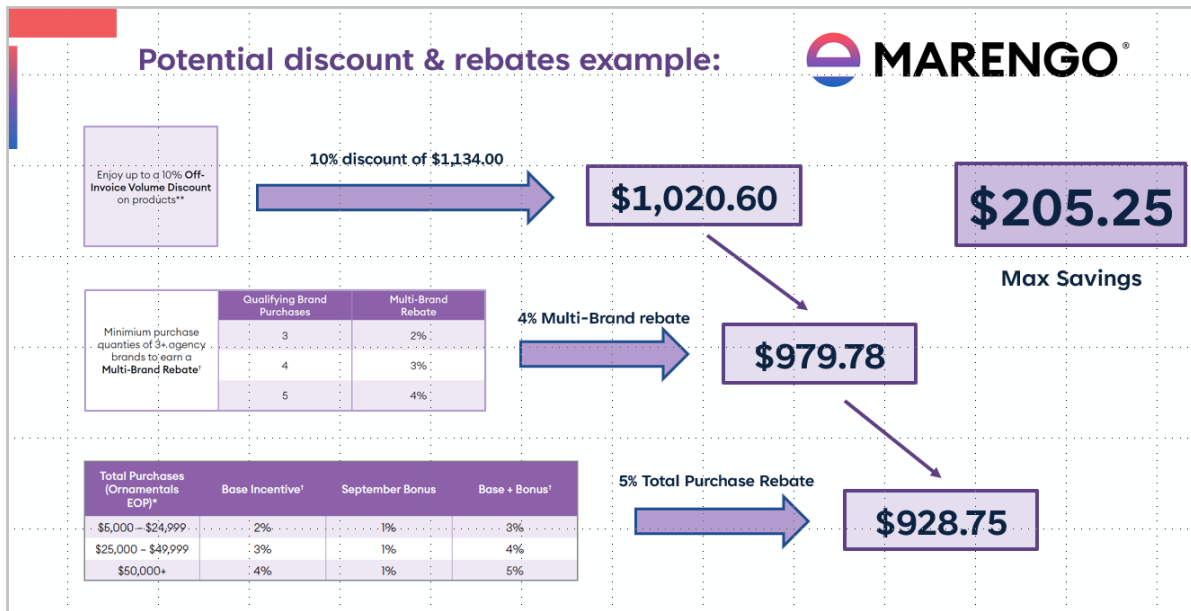
Fungicides	Min. Purchase to qualify for 3+ Multi Brand Rebate
Broadform® (12 fl. oz. bottle)	16 bottles
<b>Herbicides</b>	
Marengo Flo® (64 fl. oz. bottle)	8 bottles
Marengo G (50 lb. bag)	40 bags
<b>Insecticides</b>	
Altus® (64 fl. oz. bottle)	16 bottles
Kontos® (250 ml. bottle)	12 bottles
Savate® (8 fl. oz. bottle)	12 bottles

3

Earn up to a 5% **Volume Rebate** on Total qualifying Agency EOP Purchases

Total Purchases (Ornamentals EOP)*	Base Incentive†	September Bonus	Base + Bonus†
\$5,000 - \$24,999	2%	1%	3%
\$25,000 - \$49,999	3%	1%	4%
\$50,000+	4%	1%	5%

# Program savings examples:



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\*Pricing for all states except CA or WA. Must be purchased on a single invoice to receive volume discount price. \*\*Savings compared to 1 unit at the in-season National price. †Must be registered in My Envu Rewards and accept current Terms and Conditions to participate. Customer Ornamentals promotional cumulative purchases (Sept 1st, 2024 - Nov 15th, 2024) must be \$5,000 or more to qualify for rebates. New members signed up before Dec. 31, 2024, will receive Ornamentals EOP rebates. All rebates for the 2024 Ornamentals EOP will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between Sept 1st, 2024 - Nov 15th, 2024, to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2025. End users are only eligible for one Envu incentive program on these invoiced products. Must be an end user with MER membership and accept current Terms and Conditions. Golf and Lawn Care operators are not eligible for the Altus Multi-Brand rebate. Resale of product(s) purchased within this program will not qualify for rebates. If questions arise, please contact MER at 1-888-456-6464 or email [info@myenvurewards.com](mailto:info@myenvurewards.com). Envu reserves the right to modify any portion thereof, or discontinue this program without prior notice.